
Don T Make Me Think By Steve Krug

THE CORE PRINCIPLE: SELF-EVIDENT DESIGN
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Don T Make Me Think www.strongadvocates.com
By Steve Krug *by Freeman & Jimena*

INTRODUCTION: WHY USABILITY MATTERS MORE THAN EVER

In the crowded world of web design and user experience, few books have achieved the legendary status of **Don T Make Me Think By Steve Krug**. First published in 2000 and updated with a second edition in 2014, this concise, witty volume has become essential reading for designers, developers, product managers, and anyone who cares about making websites and apps easy to use. Its central message is deceptively simple: a website should be so intuitive that users never have to pause and wonder what to do next. The title itself captures the core philosophy—if a visitor has to exert mental effort to understand navigation, layout, or functionality, the design has already failed.

In this article, we will explore the key principles from *Don't Make Me Think*, why they remain relevant in an era of mobile apps and complex interfaces, and how you can apply these timeless ideas to create frictionless user experiences. Whether you are building a personal blog or a corporate platform, understanding Krug's insights can dramatically improve how people interact with your product.

EVIDENT DESIGN

The book's title is not just a catchy phrase; it is a call to action. Krug argues that every element on a page should be **self-evident**, meaning that users can understand its purpose without any conscious thought. For example, a button labeled "Buy Now" is far clearer than a vague "Proceed." Similarly, a navigation bar that uses familiar conventions—like a logo linking to the homepage, or a shopping cart icon—eliminates the need for instruction.

Why is this so important? Because when people visit a website, they are typically on a mission: reading an article, purchasing a product, or finding information. Any interruption that forces them to decode the interface breaks their flow and increases the chance they will leave. Krug emphasizes that **users do not read pages; they scan them**. They glance at headlines, buttons, and links, making split-second decisions. If a design is not immediately obvious, they will either guess (often incorrectly) or abandon the site altogether.

The "Think" Test

To evaluate whether a design passes the "Don't Make Me Think" test, Krug suggests a simple exercise: show a page to someone for just a few seconds (say, five seconds) and ask them what the page is about and what they would click

first. If they hesitate or are uncertain, the design needs improvement. This rapid assessment reveals whether the visual hierarchy, labeling, and layout are working together to communicate instantly.

WHY USERS DON'T READ—THEY SCAN

One of the most eye-opening insights from **Don T Make Me Think By Steve Krug** is that web users are not patient readers. They scan pages in an F-shaped pattern, focusing on headings, bullet points, and the first few words of paragraphs. Krug argues that designers should embrace this behavior rather than fight it. Use clear, descriptive headings, short paragraphs, and highlighted keywords to guide the eye. For instance, if a product page has a long block of text describing features, most users will skip it. Instead, break that information into a bulleted list under a bold heading like “Key Features”. This aligns with how people consume content online and ensures that critical information is not buried.

THE PRINCIPLE OF “SATISFICING”

Another key concept from the book is “satisficing”—a blend of “satisfy” and “suffice.” Krug explains that users rarely choose the optimal option; they pick the first reasonable one that gets the job done. For example, if a user is looking for a contact email, they might click on a link that says “About Us” because it seems close enough, rather than carefully reading all menu options to find the exact link. This behavior means that navigation systems must be forgiving. If someone clicks the wrong link, they should be able to backtrack easily

without feeling lost.

Designers can support satisficing by ensuring that common tasks are accessible from multiple paths (e.g., both a search bar and a well-organized menu). Additionally, breadcrumb trails and clearly marked back buttons reduce the penalty for wrong guesses.

NAVIGATION: THE LIFELINE OF USABILITY

Krug dedicates a significant portion of *Don't Make Me Think* to navigation, calling it the “most important part of a website.” He outlines several hallmarks of great navigation:

- **It tells users where they are.** A clear indication of the current page (e.g., highlighted menu item) prevents disorientation.
- **It tells users where they have been.** Visited link colors help users avoid revisiting dead ends.
- **It tells users where they can go.** Labels on menu items should be unambiguous. Avoid clever or internal jargon.
- **It is consistent.** Navigation should appear in the same location and style across all pages.

Krug also emphasizes the importance of the “trunk test”: if you land on any page on a site, can you tell in a glance what the site is about, what page you are on, what the main navigation options are, and how to get to the homepage? If not, the navigation structure is broken.

Search as a

Safety Net

No matter how good your navigation is, some users will prefer to search. Krug advises that search should be prominently placed (usually in the upper right corner) and should handle typos and synonyms gracefully. A good search can rescue users who are lost, but it should not be the primary means of navigation—good structure is still essential.

CLARITY TRUMPS CONSISTENCY (SOMETIMES)

A common debate in UX is whether to prioritize consistency or clarity. Krug argues that while consistency is valuable, **clarity should always win**. If making a button more prominent breaks the visual consistency of a page, but helps users complete a critical task, then clarity takes precedence. For instance, a “Proceed to Checkout” button might be a different color to stand out, even if other buttons are all blue. Users forgive small inconsistencies when they make a page easier to use.

CUT THE VERBAL FLUFF

Another practical tip from **Don T Make Me Think By Steve Krug** is to remove any words that are not absolutely necessary. Instruction manuals, introductory paragraphs, and legal disclaimers tend to be ignored. Instead of writing a paragraph explaining how to fill out a form, provide a simple placeholder inside the input field (e.g., “Your email address”). Krug’s rule of thumb: eliminate half the words on each page, and then eliminate half of what remains. This radical reduction forces designers to focus on what really

matters.

MOBILE AND MODERN RELEVANCE

Some might think that a book written before the smartphone era would be outdated, but the principles of *Don’t Make Me Think* are more relevant than ever. Mobile screens are smaller, attention spans are shorter, and users are even more impatient. The “self-evident” principle becomes critical when a user is holding a phone with one hand and tapping with a thumb. Icons must be recognizable, buttons must be large enough to tap, and the layout must prioritize essential actions.

Additionally, the concept of satisficing is amplified on mobile, where users may be distracted or on the go. If your app does not immediately communicate its value and functionality, users will swipe away. Krug’s advice about scanning also applies to mobile design: use clear headings, concise labels, and avoid dense text blocks.

HOW TO APPLY THE KRUG METHOD

Integrating Krug’s philosophy into your workflow does not require a complete redesign. Start with these actionable steps:

1. **Conduct a five-second test.**
Show your homepage or key pages to colleagues or friends for five seconds. Ask them what the site is about and what they would click. Note their hesitations.
2. **Review your navigation labels.**
Replace any jargon or ambiguous terms with plain language. For example, change “Solutions” to “Products” or “Services” if that is

clearer.

3. **Eliminate unnecessary text.** Go through your pages and cut any sentence that does not serve a direct purpose. Look for welcome messages, redundant instructions, and long introductions.
4. **Simplify forms.** Remove optional fields, combine related inputs, and use inline validation to provide immediate feedback.
5. **Test with real users.** Krug is a strong advocate of usability testing—even with just three users, you will uncover major issues. Watch where they pause, click incorrectly, or express confusion.

COMMON PITFALLS TO AVOID

Even experienced designers fall into traps that violate the “Don’t Make Me Think” principle. Here are frequent mistakes:

- **Overly clever or branded navigation labels.** “Our World” is not as clear as “About Us.”
- **Hiding important actions behind menus or icons.** Critical tasks like login or search should be

visible without a click.

- **Using small, low-contrast text.** Users should not have to squint.
- **Neglecting mobile optimization.** If a site is not responsive, it forces users to zoom and scroll, which requires thought.
- **Too many choices.** The “paradox of choice” leads to paralysis. Limit options on key pages.

CONCLUSION: A TIMELESS GUIDE TO USER-CENTERED DESIGN

Don T Make Me Think By Steve Krug remains a cornerstone of usability literature because it distills complex human-computer interaction issues into simple, memorable rules. The book’s central message—remove obstacles, reduce cognitive load, and design for scanning—has not changed, even as technology has evolved. By applying these principles, you can create websites and apps that feel effortless, satisfy user goals quickly, and ultimately build trust and loyalty. Whether you are redesigning an e-commerce site or crafting a new mobile app, let Krug’s wisdom guide you: your users will thank you by staying, engaging, and converting.